



## New Haven Chamber of Commerce Newsletter The E-Connection

A Voice for Business and the Betterment of the  
Community

January

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[New Haven Adams Twp.](#)  
[Parks Dept.](#)

### Member Spotlight



**EAGLE CONTRACTING**  
*We take control.*

#### **Eagle Contracting, Inc.**

*Scott Eagleson*

P.O. Box 510

New Haven, IN 46774

**Phone:** 260-493-7743 Ext.

**Fax:** 260-493-7641

**Web:** [www.eagle-contracting.com](http://www.eagle-contracting.com)

Eagle Contracting, Inc. is in the business of putting people's lives back together. Scott Eagleson, Owner said, "Seventy five percent of our business is insurance restoration. Insurance restoration is when a person's home is damaged by fire, flood, storms, etc. insurance companies contract with us to come in and fix their homes." Eagleson continued, "Many times when we begin work for people they have a lot of ire. They are often staying in a hotel room or apartment; anywhere the insurance company can find for them to take their family and live until their house is restored. We are very diligent in getting our work done quickly so they can get their house back. By the time we are finished the ire has turned to excitement because when they return to their home everything is new." For more on this story click [here](#).

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Our Sponsors



### Upcoming Events



Mardi Gra Celebration

**Rack & Helen's Bar & Grill**  
**6:00 - 9:00 p.m.**  
**February 16, 2010**

**Keep your eyes open for more details!**

Sponsored by:



### Members In the News

**Parkview Hospital's** No One Dies Alone initiative assisted 39 patients in the first year of the program, hospital officials announced.

The program, made possible through the efforts of 80 trained volunteers, ensures that patients facing imminent death have someone at their bedside to comfort them.

"We have been so pleased with the outpouring of support and participation of the community,"

Lantz, director of Parkview's chaplaincy services. "This has really been a fantastic program."

Said volunteer Kay Hurley: "I find it very rewarding to be with the patients. They have all been peace, and you could tell they knew I was in the room with them."



HR Professional

### Strategic Wellness Management Certificate Program

Acquire the knowledge and skills needed to build and maintain a comprehensive wellness program in *any* size organization. Step-by-step processes will teach you how to integrate wellness initiatives into your company's strategic plan, develop a health management system including: health risk assessments, appropriate interventions, and evaluation metrics to demonstrate return on investment. Click the link for more details. <https://learn.ipfw.edu/CourseStatus.awp?~10SBUS380>



Safety Engineer

### Stress Management for Employers and Employees: The Balancing Act

This program provides a wellness approach to stress management and allows you to engage in hands on skills. This is a great resource for companies faced with shift rotations, deployment, layoffs, or other issues that may be stress producing. Click the link for more details.

<https://learn.ipfw.edu/CourseStatus.awp?~10SBUS381>



Health/ Wellness Professional

Distance learning options, on location and blitz formats available.

Call 260-433-0024 for more information



Union/Trade



\* Earn IPFW Continuing Education Units. PROVIDED BY WELL STRATEGIES INC.



Empowering individuals and companies to build strong foundations for total wellness

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## Calendar

**\*January 20** - Board of Directors Meeting - 7:30 a.m. - Compass Professional C Board Room

**\*February 11** - Ambassador Meeting - 7:30 a.m. - Compass Professional Center Room

**\*February 12** - Executive Meeting - 7:30 a.m. - Chamber Office

\* Indicates a New Haven Chamber of Commerce sponsored event.

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## New and Renewing Members

### **Welcome new members!**

#### **Aplus Computers, Inc.**



*Tony G. Pearson*

4730 Parnell Avenue

Fort Wayne, IN 46825

**Phone:** 260-482-7899 Ext.

**Fax:** 260-482-5749

**Web:** [www.Apluscomputers.com](http://www.Apluscomputers.com)

Your one stop shop for all of your computer needs!

We have what you need.

When you need it!

A Plus computers has been providing computer service, repair, and sales to the Fort Wayne and surrounding areas since 1988.

Our function is to serve you. With our onsite networking and computer support, to our in store custom built systems, and knowledgeable sales staff we've got everything you need.

#### **In-Store Service & Sales**

A Plus Computers offers in store repairs, sales and technical support. Our staff can assist you in making the right decisions when it comes to purchasing new equipment, or getting your old equipment to work correctly.

#### **On-Site Consulting**

System integration, technical assistance, service, and support are available on-site. We can work LAN/WAN, VPN, RAS, cabling, racks, patch panels, routers, and wireless Internet.

#### **Custom Builds**

A Plus Computers builds custom servers, workstations, personal machines, and also carries laptops.

#### **Farmers Insurance**



*Esma deCaro*

6502 Constitution Drive

Fort Wayne, IN 46804

**Phone:** 260-755-5080 Ext.

**Fax:** 260-755-5081

**Web:** [www.farmersagent.com/edecaro](http://www.farmersagent.com/edecaro)

Farmers has something very special. It's called the Farmers Family . . . employees, agents and district managers who care about each other and are dedicated to restoring the lives of our customers to order should unfortunate events happen. The fact is, our people are our greatest asset of our organization and have always been going back to our founding in 1928.

Farmers Insurance Group is built on a long history of landmark achievements and dedication to our customers. Today, we're the third-largest Property and Casualty insurer in the country.

For someone with drive and ambition, becoming a Farmers agent provides a unique opportunity to incorporate a variety of roles into one career. Farmers agents are not only sales people, but independent business people, counselors, insurance advisors, and can take the next step in their career to become financial services professional through Farmers' exclusive broker dealer, Farmers Financial Solutions. This is a career in which you can capitalize on your strengths and fulfill your personal and professional aspirations.

## Advanced Agri-Solutions Coop



601 Logan Street • P.O. Box 360 • Wapakoneta, Ohio 45895  
1.800.472.9286 • 419.739.4600 Phone

*Carolyn Seibert*

P.O. Box 360

Wapakoneta, OH 45895

**Phone:** 419-739-4600 Ext.

**Fax:** 419-738-2880

**Web:** [www.AASC.com](http://www.AASC.com)

At Advanced Agri-Solutions our mission is to provide quality products and reliable services at a competitive price and to be an aggressive marketer of grain for our customers. We are committed to provide these services through responsible employees, concerned with building strong relationships and developing customer/co-op profitability for future growth, while being good stewards to the environment in which we live. Together we will support and lead our communities into the 21st century.

Advanced Agri-Solutions Cooperative, headquartered at Wapakoneta, Ohio is a diverse, multi-location agriculture, grain and farm supply cooperative. We provide energy, agronomy, feed, grain and farm supplies to homes and businesses throughout the region.

Advanced Agri-Solutions is a farmer-owned cooperative with approximately 3,000 members.

An nine-person board of directors governs the co-op; directors are elected by the membership of 250 full-time employees throughout western Ohio and eastern Indiana.

Advanced Agri-Solutions Cooperative was founded Sept. 1, 2007, as the result of a merger between Auglaize Provico Co-op, Wapakoneta, Ohio; EMP Co-op, Monroeville, Indiana; and Minster Farmer's Minster, Ohio.

Advanced Agri-Solutions Cooperative is committed to building a quality business by building people. We believe that by building our people we will build our company. Our employees have all participated in Gallup's Strength Finder assessment, and we offer continuous training in their areas of expertise.

***Thank you to our renewing chamber partners in business ....***

**Power House Youth Center, Inc.**

**Fort Wayne-Allen Co. Economic Development Alliance**

**Korte Does It All, Inc.**

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Please join KPC Media Group Inc. in recognizing the area's dynamic business and community leaders in northeast Indiana who are under the age of 40.

KPC, in conjunction with the Greater Fort Wayne Chamber of Commerce, is sponsoring a 40 Under 40 awards contest to recognize those with notable career accomplishments, professional expertise and

community and charitable involvement.

The deadline for nominations is Feb. 1, 2010. The awards program is planned for sometime in April. Nominees (under 40 years of age as of Jan. 31, 2010) can be from any county within the greater Wayne area, including Allen, Noble, DeKalb, LaGrange, Steuben, Kosciusko, Whitley, Wells and / To nominate someone, please go to our Web site - [fwdailynews.com](http://fwdailynews.com) and click on the tile near the of the home page. You can also e-mail us names along with contact information.

## Taking Care of Business

***It's around the corner!***



**THE TORCH AWARDS**

*Celebrating Those  
Who Do It Right*

***Torch Award for Marketplace Ethics***

***Wednesday, April 28, 2010***

***Grand Wayne Center***

***Fort Wayne, Indiana***

**Are you an employee or customer of a business that you feel deserve recognition?**

**Click the link below for an application/nomination form (businesses):**  
<http://fortwayne.bbb.org/Storage/52/Documents/TorchAwardApplicati>

**Do you know of a charitable organization that you support and that does an outstanding service to this area?**

**Click the link below to get your application/nomination form (non-profits):**

<http://fortwayne.bbb.org/Storage/52/Documents/Non%20Profit%20Torch.pdf>

**Call Chad Berghoff at 260.969-9546 if you wish you have an application / nomination mailed to you or fax the nomination to 260.918.2079. Fill out the form, fax or send it to us we will do the rest!**

Click here to make your reservations.

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## In Indiana

### **Indiana traffic-related deaths lowest in more than 80 years**

2009 traffic fatalities in Indiana are on pace to be the lowest recorded since 1925. Preliminary : through December 28 show 680 highway fatalities, compared to 814 for the same period in 2008 according to Indiana State Police (ISP). That is a more than 16 percent reduction.

Since 2004, when there were 947 fatalities, there has been a 28 percent drop in roadway deaths. 2010 will be the first year in which ISP issued more than one million traffic arrests and written warnings. "Hundreds more Hoosiers are alive to welcome 2010 because of the ISP and a comprehensive effort in safety enforcement," said Governor Mitch Daniels. "Let's have a safe New Year's Eve and finish the year in style."

The last time Indiana recorded less than 700 fatalities for a single year was 1925, when the total was 670, according to records maintained by the state Department of Health. In 1925, 711,364 vehicles were registered in Indiana.

registered in the state; the fatality to vehicle rate was 1 to 1,062. There are eight times as many (5,676,076) registered in Indiana now, and the fatality to vehicle rate is 1 to 8,347.

Hoosiers drove approximately the same number of miles this year as in 2008, according to the Criminal Justice Institute (ICJI). In recent years, Indiana has enacted tougher seat belt laws, 250 state troopers are on Indiana's highways and they are stopping more motorists for safety violations. Indiana is taking a tough approach toward impaired driving.

"Although Hoosiers are buckling up in record numbers, we can do better to continue to reduce fatalities," ISP Superintendent Paul Whitesell said. "Wearing a seat belt is the single most effective you can do to survive a crash."

Motorcycle and moped fatalities also decreased by 19 to 114 in 2009, a 14 percent decrease, according to ISP.

Historical data about Indiana traffic fatalities may be found at this link:

[http://www.in.gov/gov/files/Press/123009\\_Motor\\_Vehicle\\_Deaths\\_Data.pdf](http://www.in.gov/gov/files/Press/123009_Motor_Vehicle_Deaths_Data.pdf)

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## Member Spotlight cont'd



Eagle Contracting was founded in October 1990. They were located behind Bell's Skating Rink on Hwy. 100 in 2002 when they moved to their current location on Summit Street. Eagle Contracting's philosophy from the beginning has been to provide the highest quality, on-time and cost efficient projects while maintaining profitable growth. They accomplish this through developing customer relationships using integrity and creativity. Eagleson stated, "We believe that if you supply quality, people will return again and again."

Eagle Contracting accomplishes their goal using a variety of services. First they can be contacted 24 hours a day. Eagleson understands that in an emergency, people need a contractor right away. Secondly, once Eagle Contracting is contacted, they take care of the entire process from start to finish. A dedicated project manager is assigned to take responsibility for the job done from start to finish. This means that whenever a customer has a question, they know exactly who to call. Finally, Eagle Contracting has structured their entire company to avoid delays. They rely on their expert staff of over 25 carpenters, dry wallers, and painters. This allows them to make sure the work gets done on time and done right.

Eagle Contracting, Inc. also does some remodeling and commercial work. They use the same level of integrity and quality in those projects as they do in insurance restoration. "We have a great group of people working for us", Eagleson stated, "and we give them every benefit we can. All of our people have good reputations and are family people. They all have a good standard of living. We don't have a high employee turn over, so our staff is very experienced. In fact we will have our first retiree in a couple of years. That's pretty good for a small company. They all make above average income and can pay taxes. The economy is tough and we are pretty proud of that."

Eagleson chose to locate his business in New Haven because that is where he grew up. He stated, "I love this community. I am real familiar with its politics because I worked for the city at one time and know a lot of those people."

Eagle Contracting, Inc. has been an active member of the New Haven Chamber of Commerce since 2004. "I think it is good to have a buffer between businesses and government", Eagleson said. "And the Chamber seems to be looking out for businesses that way. I think the



Chamber is doing a good service for businesses in the New Haven area and so we support them."

"One thing I can tell you about our company, Eagleson said, "we believe in giving people good and being honest with them. When you see something happen, we are often the first one there a are always the first one done".

For more information on Eagle Contracting, Inc. go to their web site by clicking [here](#).

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## Our Mission Statement

The New Haven Chamber of Commerce will provide services to its members and, through its strategic partnerships, be a leader in promoting economic development for the benefit of the greater New community.

### **Board of Directors**

Sherri Berghoff, Chairperson  
New Haven Care and Rehabilitation Center

Steve Harants  
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Kelli Funk  
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Marjorie Stephens  
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Al Weimer  
Grabill Bank

Brian Yoh  
City of New Haven

Chris Baker  
The Etica Group

### **Chamber Staff**

Vince Buchanan  
President/CEO

Sue Byrd  
Member Services Representative

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