



# New Haven Chamber of Commerce Newsletter The E-Connection

**A Voice for Business and the  
Betterment of the Community**

May 24, 2010

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**Circulation For  
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**860**

## Member Spotlight

### **National City Bank**

*Lori Richey*  
 411 Lincoln Hwy W  
 New Haven, IN 46774  
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**Web:** [www.nationalcity.com](http://www.nationalcity.com)



National City Bank is now part of the PNC Financial Services Group. The merger will officially take place on June 14th. According to Lori Richey Branch Manager and Vice President, in 1977 Fort Wayne National Bank bought the location that was Pal's Truck Stop and placed a branch there. Then, in 1998, National City Bank bought the Fort Wayne National Bank and the branch changed hands.

Richey began working in banking at an early age. Her father worked at Lincoln Bank in commercial banking and helped her acquire a part time job there while she was still in high school. In college Richey got a degree in Interior Decorating, however it caused her to work on weekends and she decided that she would rather spend



weekends with her family. So, she came back to banking and has been there ever since. Working her way through the ranks, Richey now is Branch Manager and Vice President having been with National City Bank since 1994. Richey stated, "I love people and that is what National City is all about."

For more story click [here](#).

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Our Sponsors



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Upcoming Events



The New Haven Chamber of Commerce's 15th Annual Golf Classic

June 16, 2010

Whispering Creek Golf Club

Tee Sponsorships are still available for \$200.

Tee Sponsors have recognition in the Program as well as a custom sign in a Tee Box.

Both of these items will allow your company name to be seen by over 140 golfers.

We are also still accepting door prizes and/or small marketing items (150 needed) for a gift bag.

If you are interested in being a Tee Sponsor or in donating a prize or marketing items contact Charlie Hatten at 247-9448 or email the Chamber Office:

[info@newhavenindiana.org](mailto:info@newhavenindiana.org)

You will be invoiced for this sponsorship.

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### **The Chamber has a new benefit for our members.**

You have the ability to list  
**"Hot Deals" and "Job Postings"**  
on the Chamber Website Business Directory.

Log into your chamber member portal to list your employment opportunities or advertise your own store special!

Access [www.chamberlogin.com](http://www.chamberlogin.com)

Enter your login name and password.

Click Job Postings or Hot Deals in the left-hand menu.

Click Add a Job Posting or Add a Hot Deal.

Complete the fields in the Add a New Job Posting or Add a New Hot Deal screen.

Click Submit for Approval.

Upon approval, your job posting will appear on the Chamber Website within your Member Information Page and by category in a special location for job postings. Your Hot Deal will appear by your member name in the Business Directory, on your Member Information Page and by category in a special listing of Hot Deals.

To receive your Login and Password contact the Chamber Office at 749-4484 or [info@newhavenindiana.org](mailto:info@newhavenindiana.org).

To see current Hot Deals posted click [here](#).

To see current Job Postings click [here](#).

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### **Members In the News**

#### **New Look Welcomes Customers**

The new logo design, with the **NIPSCO** name boldly prominent, represents focus on residential and business service. The Web site has been completely renovated for the customer, from making on-line payments to viewing current electric outages to finding simple ways to save energy. "We listened to what our customers had to say and this new site reflects many of the things our customers were looking for," said Patricia Geno, Vice President of Communications for **NIPSCO**.

The redesign is the first phase of ongoing customer service efforts. Future plans include additional interactive tools for the Web site. Meyer said, "We're working hard to show customers they are important to us and that we put their needs first." Nick Meyer, **NIPSCO** Communications Manager. For the complete story click [here](#).

Ms. Aimee Shimasaki, Associate AIA, Associate IIDA has recently completed the training and passed the test for certification as a Pool/Spa Operator from the National Swimming Pool Foundation. "This certification is valuable to both me and the firm," said Ms. Shimasaki. "One of my primary responsibilities at **MartinRiley** is Parks and Recreation work which includes pool and spa design. This operational knowledge and the certification representing that knowledge will help us make better design decisions. This will, in turn, make operations of a public or private pool more efficient."

Aimee is a staff designer and project manager at **MartinRiley** architects-engineers. She has been with the firm since 2004 and is the project architect and project manager for the new Jury Pool in New Haven, Indiana.

The Three Rivers Chapter of the National Wild Turkey Federation is hosting the Golfin' for Gobblers golf outing to benefit the Turkey Hunters Care Program. The event will be held on June 5th at the Donald Ross Golf Course at 7102 S. Calhoun Street, Fort Wayne, IN. The registration starts at 7:30am, Tee off is at 8:00 am. Cost for a four man team is \$240 or \$60 per person. For more information on the outing please contact Rick Naatz at 260/486-0206.

The Turkey Hunters Care Program helps less fortunate families in the area around the holidays. All funds raised will be used to purchase frozen turkeys. Those turkeys will be donated to the **Community Harvest Food Bank**. In 2009, the Three Rivers Chapter of the NWTF donated 147 turkeys to **Community Harvest** for their Holiday Meals program.

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### **The Promise Book Store & Terry's Toys**

will once again this year hold

### **Canal Days Amazing Race**

It will be held on

**June 12 at 4:00 p.m.**

Starting at The Promise Book Store & Terry's Toys, 1010 Werling Road.

Cost is \$30.00

You will have the opportunity to win prize money and you will enjoy a Pizza Banquet.

For more information and/or to sign up please call Martha Hoepfner at 749-0035.

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### Calendar

**May 25** - City Council - 7:00 p.m. - City Administration Building

**June 8** - New Allen Alliance - 7:30 a.m. - EACS Administration Building

**June 8 - 12** - Canal Days - Downtown New Haven

**\*June 10** - Ambassador Meeting - 7:30 a.m. - Compass Professional Building Board Room

**\*June 11** - Executive Meeting - 7:30 a.m. - Chamber of Commerce Office

**June 15** - School Board - 6:30 p.m. - EACS Administration Building

**\*June 16** - Golf Outing - Whispering Creek Golf Club

\* Indicates a New Haven Chamber of Commerce sponsored event.

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## New and Renewing Members

### ***Welcome new members!***

#### **Midwest Business Brokers, Inc.**

*Dan Replogle*

7337 W. Jefferson Blvd., Suite 150

Fort Wayne, IN 46804

**Phone:** 260-432-3000

**Fax:** 260-436-1776

**Web:** [www.Midwest-Brokers.com](http://www.Midwest-Brokers.com)

Since 1936, Midwest Business Brokers and Advisors has acquired the experience and knowledge, and developed the necessary relationships, to successfully manage business transfers of all types and sizes. Midwest Business Brokers is a full service business intermediary who specializes in helping buyers and sellers of small to mid-size businesses.

Our services include business brokerage, a buyer client program, mergers and acquisitions, business valuation, financing, and business planning.

"We do only one thing and we do it right. We take pride in the superior execution and delivery of our business brokerage service to one client at a time."

#### **J & S Liquid Waste**

*Jessie Jenkins*

4030 Option Pass

Fort Wayne, IN 46818

**Phone:** 260-489-6021

**Fax:** 260-490-0003

**Web:** [www.JSservice.com](http://www.JSservice.com)

Industrial Cleaning, Plumbing Services or Contractors, Commercial Cleaning, Drain Cleaning or Clearance Contractors, Grease Trap or Interceptor Maintenance or Repair, Alternating Current (AC) Water Cooled Heater Repair, Waste Management Services, Septic Tank Cleaning and Emptying, Sewer Repair, Sludge Removal Systems, Spillage Control Services, Sewer Cleaning Services available from J & S Liquid Waste, Inc. based in Fort Wayne, IN.

#### **Maumee Paint & Supply/Rag, Inc.**

*Bonnie Zehr*

302 Stone Pointe Drive

Fort Wayne, IN 46845

**Phone:** 260-490-8656

**Fax:** 260-490-8651

**Temp-Masters, Inc.***Susie Towne-Powell*

5975 N 300 W

Uniondale, IN 46791

**Phone:** 260-758-3097**Fax:** 260-758-3098**Web:** [www.Temp-Masters.com](http://www.Temp-Masters.com)

Founded in 1987, Temp-Masters, Inc. has a proven track record of providing commercial facilities with the finest in refrigeration installation, service, and maintenance, serving a variety of states from Michigan to Florida, Missouri to Massachusetts, and beyond. Our Executive Team has over 150 years of direct supermarket and refrigeration experience, ensuring that our clients receive the most cost effective and professional service. Temp-Masters, Inc. has unique capabilities and expertise to enhance and ensure successful on time installations and remodels. Our goal is to cost effectively exceed the expectations of every client by offering highly trained and productive crews beyond our local area. There are many that say it can't be done; Temp-Masters, Inc. has more than 20 years of proven success that it can.

**Glaze Tool & Engineering, Inc.***Bill Glaze, Jr.*

P.O. Box 267

New Haven, IN 46774

**Phone:** 260-493-4557    **Ext.** 101**Fax:** 260-493-3489**Web:** [www.glazetool.com](http://www.glazetool.com)Giving Our Customers Value.

Quality drives value. That's why Glaze continuously invests in technology and people. To create peak efficiency, our modern manufacturing facility is equipped with cutting-edge production machinery and processes, from advanced sensor and robotics to work cells. We hire only the most experienced toolmakers, machine builders, machinists, engineers and designers to produce custom equipment unparalleled in quality and detail.

Listening to Our Customers.

Listening drives change. Constant communication with our customers enables us to adapt quickly to satisfy their changing needs and years of service to the automotive, appliance, construction and electronics industries has allowed us to channel valuable information to our clients. Innovation begins with hearing-and our commitment to innovation keeps us listening.

Putting Our Customers First.

Customers drive success. To us, serving our customers means putting them first. That means regular contact, from concept to completion. Understanding their needs, tailoring solutions and tracking details. Each member of the Glaze family believes in uncompromising quality at every level. We're a leader in automation today because from day one, we have been defined by how well we have served our customers

**Indiana Endocrine Specialists***Dr. H. Stephen Beyer*

2865 E. Dupont Road

Fort Wayne, IN 46825

**Phone:** 260-497-9510    **Ext.** 201**Fax:** 260-497-9693**Web:** [www.inendocr.com](http://www.inendocr.com)

Dr Beyer did his undergraduate studies at The Ohio State University and then Denison University, where he graduated Magna Cum Laude. He attended The Ohio State University College of Medicine and graduated in 1978. His internal medicine residency and fellowship in Endocrinology were at the University of Minnesota Hospitals, Minneapolis, Minnesota. He is board certified in both Internal Medicine and Endocrinology. He was elected to both the Phi Beta Kappa and Alpha Omega Alpha honors fraternities. He has interests in all areas of Endocrinology. He is a certified DEXA scan reader and holds his own 131I radioiodine license.

### **Beckman Lawson, LLP**

*Billy Barkimer*

200 E. Main Street, Suite 800

Fort Wayne, IN 46802

**Phone:** 260-425-1667

**Fax:** 260-420-1013

**Web:** [www.beckmanlawson.com](http://www.beckmanlawson.com)



Beckman Lawson gives you expert, aggressive legal counsel with a rare ability to make working with a lawyer seem... less like working with a lawyer. We're responsive, pragmatic and focused on the best solutions for our clients. That means we can go to the mat for a win, but we also know what it means to respect budgets, honor commitments and value relationships.

As a mid-sized Fort Wayne law firm, Beckman Lawson can put more minds on your work with fewer hoops and less expense. It means you're always a big fish. And whether you're looking to open a door or keep one closed, it means you'll be glad you called us to help.

Beckman Lawson provides a full range of legal service for business and individuals with a team of 16 Fort Wayne attorneys. We're big on business and commercial law providing counsel in all areas - whether you're starting a business, selling one, hiring people or pursuing growth.

Our labor and employment lawyers will guide you through the alphabet soup of employment law, from FMLA and ADA to FLSA. They regularly defend employers against discrimination and minimize risk through solid employment contracts and employee handbooks.

If you're fighting a custody battle, planning your estate, buying commercial real estate or looking for a zoning variance, Beckman Lawson can help. Our lawyers bring concentrated, in depth experience in a wide range of the law from commercial litigation to personal injury, family law, and estate and trust planning.

### **Humana Market Point**

*Marcus Elam*

6319 F Mutual Drive

Fort Wayne, IN 46825

**Phone:** 260-471-6178

**Web:** [www.humana.com](http://www.humana.com)



Humana is committed to helping employers manage their healthcare costs, guiding consumers to make informed health and benefits decisions, and giving back to the communities we serve. Throughout our organization, Humana associates and leaders are dedicated to delivering value to customers, members, and shareholders. Humana offers a range of products and services in addition to group health insurance.

Our business units serve the military, individuals, seniors, and many others. We also offer specialty products, including dental coverage.

Humana and its leaders believe companies and employees should have health coverage where prevention comes first, employees feel empowered, and individuals have the financial tools and information to make smart choices for their health needs.

Humana has received several awards for our products, services, and business practices. Many of these awards recognize our commitment to providing guidance consumers can use to make healthcare and health benefits decisions with confidence.

Certification and accreditation are how third-party organizations formally acknowledge a company is in compliance with complex and challenging industry standards. Humana has received accreditation and certification from several organizations. URAC is the nation's largest accrediting organization for healthcare companies. Humana is CORE-certified, joining others in the health insurance industry in standardizing information provided to healthcare providers. NCQA evaluates the quality of key processes and systems health plans provide their members.

### **Suitable Solutions**

*Linda Parish*

10411 Pine Mills Road  
Fort Wayne, IN 46825

**Phone:**260-637-3398

**Fax:**260-482-8262

### ***Thank you to our renewing chamber partners in business ....***

Laurent's Landscaping

Midwest Communications Review

Werling Body Shop

Trelleborg Sealing Solutions Fort Wayne

Comcast

New Haven Optical, LLC

Ruhl's Furniture and Flooring

**Add Results LLP**

**Trinity Home Design Center**

**Robinson's Tow & Turf**

**Boy Scouts of America/Anthony Wayne Area Council**

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## Taking Care of Business

### **University of Notre Dame Hesburgh Lecture Series Titled the Health Care Landscape to be hosted at the Allen County Library**

On Thursday, May 27th at 5:30pm, the Notre Dame Club of Fort Wayne, in conjunction with the Alumni Association of the University of Notre Dame, will host a brief lecture followed by a panel discussion addressing the possible impact of current health care reform. The event will include a scholar from the University of Notre Dame and two local leaders from the health care sector. Attendees will have an opportunity to interact with the panel members during a Q&A session. The Hesburgh lecture is free and open to the public. It will be at the Allen County Public Library (Meeting Room A, Main Level) located at 900 Library Plaza in Fort Wayne.

Panelists include:

William N. Evans, Ph.D. - Professor Evans received his Ph.D. in economics in 1987 from Duke University. He was a faculty member at the University of Maryland for 20 years before joining Notre Dame as the Keough-Hesburgh Professor of Economics. His

research covers a broad range of areas, including health economics as well as labor economics, public finance and the economics of education. Professor Evans has received research grants from the National Science Foundation and the National Institute of Health. He is currently the editor of the Journal of Human Resources and a research associate of the NBER.

Mr. Michael J. Packnett - Mike Packnett is the President and CEO of Parkview Health. Prior to joining Parkview, Mr. Packnett served as President and CEO of Mercy Health System of Oklahoma and President and CEO of the Sisters of Mercy Health's health system in northwest Arkansas. Mike sits on the Indiana Hospital Association Board of Directors as well as numerous local boards. He received his Bachelor's degree in Business Administration from the University of Central Oklahoma and his Master's degree in Hospital Administration from the University of Minnesota.

Dr. William R. Cast - Dr. William Cast was the founder and original chairman of DuPont Hospital and recently retired from over 40 years of private practice with Ear, Nose & Throat Specialists. Dr. Cast sits on the Indiana University Board of Trustees, where he attended undergraduate and medical school. Dr. Cast was one of the founders of the Canterbury School.

The event is being sponsored by the Notre Dame Club of Fort Wayne, AMI Investments, Baker & Daniels, and YLNI

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## New Haven News

### **Memorial to be dedicated**

The American Legion Post 330 and the **New Haven/Adams Township Park** Board have conducted a fundraising project to renovate and expand the veterans memorial at Schnelker Park in New Haven. The new memorial will include seven new flagpoles that will replace the one existing pole. In addition, several hundred bricks with vererans' names and the names of financial supporters will be laid in a new walkway surrounding the current memorial stone.

The flagpoles have been sponsored by various organizations and individuals in the New Haven area. To date, more than \$a5,000 has been raised by selling memorial bricks and through sponsorships of the new flagpoles.

The new flagpoles will honor the five military branches and a POW/MIA flag in addition to a taller pole for the U.S. flag. Formal dedication will be at 10 a.m. Memorial Day (May 31) in Schnelker Memorial Park, New Haven.

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### **Canal Days Schedule Set**

The 2010 Canal Days Festival begins Tuesday, June 8, with a community picnic sponsored by the Indiana Army National Guard from 3 to 8 p.m. at Schnelker Park. The Midway also opens on Tuesday.

On Wednesday, June 9, the Food Tent opens, and on Thursday, June 10, the Merchants Tent opens. The Festival will be in full swing by Friday, with the Midway, Food Tent, and Merchants Tent all open..

The festival concludes Saturday, June 12 with a Grand Parade and other activities.

In addition to the activities in Schnelker Park, a Car Show and Cruise are planned at New Haven High School. At New Haven United Methodist Church, the Quilts of Valor and Photos of Faith displays will be open to the public.

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## National City Bank Cont'd

Richey went on to say, "Every bank has the savings, checking, etc. with a little variation, but we try to distinguish ours with taking care of our customers. Ease, confidence, and achievement are National City's goals. We want to make our customers feel confident that we can meet their needs and want to help them meet their financial goals."

It seems that the merger with PNC Financial Services Group will only enhance that focus on people that National City Bank is known for. Through executive leadership, strategic investments and employee volunteerism, the PNC Financial Services Group is helping to build strong communities and create financial opportunities for individuals, families, and businesses. Through its Community Development Banking group, PNC boosts the quality of life in lower-income neighborhoods through affordable housing, economic revitalization and customized financial solutions. Flexible loans, public-private partnerships and financing that leverages government tax credits and financial education classes help to revitalize communities in need.

PNC Financial Services Group awards approximately \$12 million a year in grants, the PNC Foundation forms partnerships with community-based nonprofit organizations to further mutual objectives driven by two priorities: 1. Early childhood education. 2. Community and economic development. PNC Grow Up Great has established innovative programs for preschoolers in math and science, and created classes that emphasize art, music, and movement. Grow Up Great is a program with a \$100 million, 10-year investment emphasis in improving school readiness among children from birth to age five through public/private collaboration, grants, advocacy and education.

PNC Financial Services not only enhances communities with community and economic development, but is also very concerned with their companies environmental impact. PNC has a commitment to innovation and environmentally friendly business practices which during the past decade has enabled PNC to lower costs, increase efficiency and productivity as well as improve the health and vitality of communities. PNC has more buildings certified by the U.S. Green Building Council than any other company on Earth. They are so persistent in this endeavor that they have been granted a trademark for the term "Green Branch™".

"We are really excited to merge with PNC," Richey stated. "It is a great organization. They are very community focused which is something good to see in a large corporation. The amount of money they put back into a community is amazing. I really am proud to be part of that. As we go through the conversion our goal is to make it seamless for the customer."

This bank has been a member of the New Haven Chamber of Commerce since 1989. "The Chamber has allowed the bank to be part of the community which is important." Richey also stated concerning Chamber membership, "I like to be involved in the community. Being able to get to know some of the people that work and live here, membership in the Chamber has helped me do that."



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## Our Mission Statement

The New Haven Chamber of Commerce will provide services to its members and, through its strategic partnerships, be a leader in promoting economic development for the benefit of the greater New Haven community.

### **Board of Directors**

Sherri Berghoff, Chairperson  
New Haven Care and Rehabilitation Center

Steve Harants  
Miller & Harants Law

Charlie Hatten, Vice-Chairperson  
Briljent LLC

Kevin Walsh  
Trinity Home Design Center

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Economic Development Alliance

Kelli Funk  
Ft. Wayne - Allen Co.

Marjorie Stephens  
Better Business Bureau

Al Weimer  
Grabill Bank

Brian Yoh  
City of New Haven

Chris Baker  
The Etica Group

### **Chamber Staff**

Vince Buchanan  
President/CEO  
Representative

Sue Byrd  
Member Services

## Contact Information

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Web site: [www.newhavenindiana.org](http://www.newhavenindiana.org)

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